

ENERGY EFFICIENCY SERVICES LIMITED (EESL)
(Contracts Department)

Circular No. 27 / 2023

REF.: EESL/CO/2023-24/SI/02

DATED: 02.08.2023

Subject: Systemic Improvement in the Procurement Process

1. As part of the continual improvement within the framework of Public Procurement principles, the Management, taking cognizance of the present implementation of policy & procurement guidelines of EESL, has desired that some additional procedural modifications are required.
2. It may be mentioned that presently, as per Qualifying Requirements (QR) mentioned in the Tenders, one of the Financial QR requirements is value of Average Annual Turnover (ATO) during the last 3 Financial Years. The said ATO is defined as revenue from operations as indicated in audited Annual Reports/Financials of the Bidders, however, treatment of taxes if indicated along with annual turnover is not clear in the said definition.

Therefore, for the purpose of better clarity, following may be noted:

The annual turnover of any Bidder will include realisation out of sales of Goods and Services but excludes any tax levied (Direct or Indirect) by any enactment of the Government of India.

The aforementioned statement in bold & italics is required to be incorporated in RfP/Bidding Documents alongside definition of ATO in QR for clarity of Bidders also.

3. This is issued with the approval of Competent Authority.



act/cd/68 02/08/2023
Kaushalendra Singh
DGM (Contracts)

CIRCULATION:
All EESL users

Copy for kind information to:

- GED (P&BD)
- GED (Commercial)
- CEO, EESL